

## SUCCESSFUL PITCH

Specialized/

THINK THROUGH WITH BLOB

### Pitch Management Services:

- . Define Project Scope
- . Identify Key Components
- . Craft a Compelling Brief
- . Selection Criteria Establishment
- . Invite a Diverse Group
- . Non-Disclosure Agreements (NDAs)
- . Information Sessions Hosting
- . Q&A Sessions Arrangement
- . Proposal Format and Guidelines
- . Submission Deadline Communication
- . Evaluation Panel Formation
- . Pitch Presentation Opportunity Offering
- . Feedback and Clarifications Process
- . Final Selection Process
- . Negotiation and Contracting Assistance
- . Post-Pitch Collaboration Opportunities Exploration

**Ensure a successful pitch with our comprehensive services.  
We guide you from defining project goals to selecting the  
best executors.**

Our Pitch Management Services provide comprehensive support to ensure a successful pitch process, guiding you every step of the way from defining project goals to selecting the best executors. We begin by defining the project scope and identifying key components, crafting a compelling brief that effectively communicates your objectives and requirements.

To facilitate a fair and transparent process, we establish selection. Criteria and invite a diverse group of potential executors, while ensuring confidentiality through non-disclosure agreements (NDAs). Our services include hosting information sessions and arranging Q&A sessions to provide clarity and answer any queries from prospective bidders.

We assist in establishing proposal formats and guidelines, communicating submission deadlines and forming evaluation panels to objectively assess proposals. We also provide opportunities for pitch presentations, feedback and clarifications, culminating in a final selection process. Additionally, we offer negotiation and contracting assistance and explore post-pitch collaboration opportunities, ensuring that your pitch process is not only successful but also conducive to forging fruitful partnerships.

**Service particularity:** optimal delivery in 10 working days, can take longer in case of additional or special requests and unforeseen circumstances; Initial Chat included

**Blob team engagement:** 2 expert level consultants, creative team, technical backend

**Type of meeting:** optional

**Place of meeting:** optional

**Output:** professionally crafted document that articulates the opportunity, outlines the requirements and expectations for proposals, provides clear instructions for submission, and encourages potential collaborators to submit their offers in alignment with the stated goals and. Criteria

## Pricing. Successful Pitch

### BASIC DIFFICULTY LEVEL:

- . **Starting price:** 700 EUR
- . **Criteria:** suitable for individuals or teams with limited experience in pitching projects or ideas
- . **Argument:** at the basic difficulty level, pitch management services focus on fundamental aspects such as defining the project scope, crafting a compelling brief and establishing selection. Criteria. These services cater to individuals or teams who may be new to pitching and require assistance in understanding the key components of a successful pitch. The emphasis is on providing guidance and support to ensure that the pitch effectively communicates the project goals and objectives

### INTERMEDIATE DIFFICULTY LEVEL:

- . **Starting price:** 1.000 EUR
- . **Criteria:** geared towards professionals or organizations seeking to improve their pitching skills and strategies
- . **Argument:** intermediate difficulty level pitch management services offer more comprehensive support in areas such as hosting information sessions, arranging Q&A sessions and establishing proposal formats and guidelines. Professionals at this stage may have some experience in pitching but require assistance in refining their pitch presentation and engaging with potential stakeholders. These services focus on enhancing communication effectiveness, providing opportunities for interaction and ensuring that proposals meet submission requirements. The emphasis is on improving the quality and impact of pitches to increase the chances of success

### ADVANCED DIFFICULTY LEVEL:

- . **Starting price:** 1.200 EUR
- . **Criteria:** targeted towards seasoned executives, entrepreneurs or organizations with extensive pitching experience
- . **Argument:** advanced difficulty level pitch management services involve advanced techniques in evaluation panel formation, negotiation and contracting assistance and exploring post-pitch collaboration opportunities. Organizations at this level may deal with complex projects or strategic initiatives that require sophisticated pitching strategies and stakeholder engagement. These services offer specialized expertise to navigate competitive selection processes, negotiate favorable terms and capitalize on collaboration opportunities post-pitch. The emphasis is on driving successful outcomes through strategic planning, execution and follow-up

### CHALLENGING DIFFICULTY LEVEL:

- . **Starting price:** 1.500 EUR
- . **Criteria:** designed for organizations facing critical funding challenges, competitive markets or high-stakes pitches
- . **Argument:** challenging difficulty level pitch management services address critical issues such as non-disclosure agreements (NDAs), feedback and clarifications processes and final selection processes. Organizations at this level may encounter situations where securing funding or partnerships is essential for business growth or survival. These services involve rigorous preparation, stakeholder alignment and meticulous execution to ensure that pitches are compelling, competitive and well-received. The emphasis is on maximizing opportunities and minimizing risks through strategic pitching and negotiation tactic

By categorizing Pitch Management Services into these difficulty levels, individuals and organizations can identify their specific needs and select the appropriate level of support to enhance their pitching capabilities. Each level offers tailored solutions and strategies to address specific challenges and optimize the success of pitches.